

BE PREPARED

When you speak with your supervisor, be prepared with a plan for how your responsibilities will be managed for the week that you are away from the lab/office. Suggest that there is still time to plan deadlines around the ICDD XRF clinic.

PICK THE RIGHT TIME TO TALK ABOUT IT

- Lay the groundwork with your supervisor by sending her/him the XRF clinic flyer, and then schedule a brief meeting to state your case in person.
- Explain the ROI on sending you to the clinic; i.e.: sharing what you learned with your co-workers; proper specimen preparation techniques; radiation safety; discussing problems encountered by other participants; etc.
- State the fact that attending the ICDD clinic will make you a valuable asset to your company.

LISTEN TO CONCERNS

Concern: Five days is a long time to be away from the lab/office.

Response: True, I will be away but while I am at ICDD, I will be available during all break and lunch times. I will be able to stay in touch at the same time I am gathering useful information and techniques that will take our team's work to the next level.

Concern: It is too expensive.

Response: The benefits far outweigh the cost. The different techniques I will learn will not only be beneficial to me but our team as well; keeping that in mind it is a great value. You cannot get training like this anywhere else. And ICDD offers a reduced registration fee if I register early!

SHOW WHY NETWORKING MATTERS

- Fresh ideas
- New information
- Advice and support
- Building confidence
- Gaining a different perspective

COMMENTS FROM PAST ATTENDEES

I wish I'd taken this course 5 years ago; it would have saved me many hours of work. There is a lot of information presented that the instrument vendors don't always have the time or desire to discuss. Highly recommend.
- 2022 XRF Clinic Attendee

The ICDD staff were very helpful and informative. The clinic offers an opportunity for an in-depth dive into XRF fundamentals while surrounded by leading experts in the field to answer questions and help with problems along the way! With lectures on XRF theory and workshops for practical application, the course offers an intense intro to XRF and its use in a short time.
- 2022 XRF Clinic Attendee

Between the theoretical background and the practical discussions, I'm feeling significantly more confident in my ability to utilize XRF applications in my teaching and research.
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